

# PURCHASING AGENDA SUMMARY

**September 13, 2016**

(School Board Meeting Date)

**Key to Bid Categories:** CAN = Bid Cancellation, CB = Co-op Bid, CT = Contract Termination, DN = Direct Negotiation, ER = Emergency Ratification, EX = Bid Extension, HPS = Highest Point Score, LRB = Lowest Responsive Bid, PB = Piggy-Back Bid, PS = Professional Services, RA = Revised Award, RB = Re-Award Bid, REJ = Bid Rejection, RFP = Request for Proposal, RN = Bid Renewal, SC = State Contract, SP = Sale of Property, SS = Sole Source

BID NUMBER	BID TITLE	BID CAT.	BID TERM	DESTINATION / REQUESTER	*FUND/ CC	**PROJECT /SUBPROJ	RECOMMENDED VENDOR	TOTAL \$ by VENDOR	TOTAL \$ of BID	COMMENTS
17-060-045-PB	Motor Vehicle Batteries	PB	1 yr.	Vehicle Maintenance Dept. Brian Lowe	0100/5900		Batteries by Fisher	65,000.00	65,000.00 (estimate)	<b>Rationale:</b> Piggyback Volusia County Schools Bid #850-6762B-1 Automotive Batteries.
17-968-052-PB	Playground Equipment, Surfacing, Installation & Repair	PB	N/A	Paul B. Stephens ESE Center John Borycens	0376/0681	3000/3002	Top Line Recreation, Inc. (sun shade for facility)	61,592.68	61,592.65	<b>Rationale:</b> Piggyback Contract Osceola County School District #SDOC-16-B-087.
17-968-047-RN	Maintenance & Cleaning of Retention Ponds, Ditches & Swales	RN	1 yr.	County Wide Rodger Williams	Various	Various	Florida Native's Nursery, Inc.	400,000.00	400,000.00 (estimate)	
17-405-030-RN	Petroleum Lubricants & Anti-Freeze	RN	1 yr.	Vehicle Maintenance Dept. Brian Lowe	0100/5900		Palmdale Oil Co. Best Line Oil Co.	Unknown	155,000.00 (estimate)	

**\*Key to Fund Sources:**

0100: General Operating    0150: Workforce Development    03XX: Capital    0410: Food Service    0420: Contracted Programs    043X: ARRA Stimulus

**\*\*Key to Categorical Sources:**

23XX: Referendum Funds

# PURCHASING AGENDA SUMMARY

**September 13, 2016**

(School Board Meeting Date)

**Key to Bid Categories:** CAN = Bid Cancellation, CB = Co-op Bid, CT = Contract Termination, DN = Direct Negotiation, ER = Emergency Ratification, EX = Bid Extension, HPS = Highest Point Score, LRB = Lowest Responsive Bid, PB = Piggy-Back Bid, PS = Professional Services, RA = Revised Award, RB = Re-Award Bid, REJ = Bid Rejection, RFP = Request for Proposal, RN = Bid Renewal, SC = State Contract, SP = Sale of Property, SS = Sole Source

BID NUMBER	BID TITLE	BID CAT.	BID TERM	DESTINATION / REQUESTER	*FUND/ CC	**PROJECT /SUBPROJ	RECOMMENDED VENDOR	TOTAL \$ by VENDOR	TOTAL \$ of BID	COMMENTS
17-365-008-RN	Floor Maintenance Machines	RN	1 yr.	County Wide Rodger Williams	Various	Various	GEM Supply Company, Inc. Interline Brands dba Supply Works Nil-Fisk Advance, Inc.	Unknown	100,000.00 (estimate)	
17-725-010-RN	Radios, Repeaters and Accessories for Portable, Mobile and Two-Way use	RN	1 yr.	Maintenance Dept. Rodger Williams	Various	Various	BCI Communications, Inc. Radio-One Communications Service Company TBA Communications, Inc. Williams Communication, Inc.	Unknown	90,000.00 (estimate)	
17-936-046-SS	Sole Source Original Equipment Manufacturer (OEM) Service Agreement	SS	1 yr.	County Wide Bob Sprecher	0100/5370	2901/6003	Daikin Applied Carrier Corporation Johnson Controls, Inc. Trane Company	50,000.00 50,000.00 50,000.00 95,000.00	245,000.00 (estimate)	<b>Rationale:</b> These OEM's do not authorize third parties to provide certified parts and service on their respective brands of equipment.

**\*Key to Fund Sources:**

0100: General Operating    0150: Workforce Development    03XX: Capital    0410: Food Service    0420: Contracted Programs    043X: ARRA Stimulus

**\*\*Key to Categorical Sources:**

23XX: Referendum Funds

# PURCHASING AGENDA SUMMARY

**September 13, 2016**

(School Board Meeting Date)

**Key to Bid Categories:** CAN = Bid Cancellation, CB = Co-op Bid, CT = Contract Termination, DN = Direct Negotiation, ER = Emergency Ratification, EX = Bid Extension, HPS = Highest Point Score, LRB = Lowest Responsive Bid, PB = Piggy-Back Bid, PS = Professional Services, RA = Revised Award, RB = Re-Award Bid, REJ = Bid Rejection, RFP = Request for Proposal, RN = Bid Renewal, SC = State Contract, SP = Sale of Property, SS = Sole Source

<b>BID NUMBER</b>	<b>BID TITLE</b>	<b>BID CAT.</b>	<b>BID TERM</b>	<b>DESTINATION / REQUESTER</b>	<b>*FUND/ CC</b>	<b>**PROJECT /SUBPROJ</b>	<b>RECOMMENDED VENDOR</b>	<b>TOTAL \$ by VENDOR</b>	<b>TOTAL \$ of BID</b>	<b>COMMENTS</b>
17-480-043-SS	Sole Source Copyrighted Reading Materials	SS	N/A	Elementary Reading and Language Arts Dept. Holly Slaughter	0100/5810	2341/4429	Pioneer Valley Books	175,560.00	175,560.00	<b><i>Rationale:</i></b> This vendor holds the copyrights and distribution rights to these materials.
17-880-027-SS	Sole Source Language Labs	SS	N/A	Largo H/S Largo M/S Thurgood Marshall Fundamental M/S Pamela Benton	0376/2081 0377/5240	3299/3299 9615/3299	Stevens Learning Systems, Inc.	159,210.00	159,210.00	<b><i>Rationale:</i></b> This vendor is the manufacturer of the Renaissance 2200 Language Lab System and the only source for purchase and the only provider of warranty and after-warranty service.

**\*Key to Fund Sources:**

0100: General Operating    0150: Workforce Development    03XX: Capital    0410: Food Service    0420: Contracted Programs    043X: ARRA Stimulus

**\*\*Key to Categorical Sources:**

23XX: Referendum Funds

# PURCHASING AGENDA SUMMARY

**September 13, 2016**

(School Board Meeting Date)

**Key to Bid Categories:** CAN = Bid Cancellation, CB = Co-op Bid, CT = Contract Termination, DN = Direct Negotiation, ER = Emergency Ratification, EX = Bid Extension, HPS = Highest Point Score, LRB = Lowest Responsive Bid, PB = Piggy-Back Bid, PS = Professional Services, RA = Revised Award, RB = Re-Award Bid, REJ = Bid Rejection, RFP = Request for Proposal, RN = Bid Renewal, SC = State Contract, SP = Sale of Property, SS = Sole Source

<i>BID NUMBER</i>	<i>BID TITLE</i>	<i>BID CAT.</i>	<i>BID TERM</i>	<i>DESTINATION / REQUESTER</i>	<i>*FUND/ CC</i>	<i>**PROJECT /SUBPROJ</i>	<i>RECOMMENDED VENDOR</i>	<i>TOTAL \$ by VENDOR</i>	<i>TOTAL \$ of BID</i>	<i>COMMENTS</i>
17-480-055-SS	Sole Source Curriculum & Training, AVID	SS	1 yr.	Advanced Studies Dept. Judith Vigue	0100/6030 0100/6030	2644/4441 2342	AVID Center	138,400.00	138,400.00	<b>Rationale:</b> This vendor is a non-profit educational corporation and the developer and sole distributor of the AVID Programs.
17-396-034-SS	Sole Source Test Scoring Forms & Machines	SS	5 yrs.	County Wide Linda Balcombe WPSC Warehouse Joe Zihala	Various	Various	Scantron Corporation	110,000.00	110,000.00 (estimate)	<b>Rationale:</b> Scantron Corporation's Test Scoring Machines are currently installed in 39 of our Middle & High Schools. The majority of these schools have at least (2) Test Scoring Machines. These machines are free to our schools, with the purchase of the test scoring forms from Scantron.

**\*Key to Fund Sources:**

0100: General Operating    0150: Workforce Development    03XX: Capital    0410: Food Service    0420: Contracted Programs    043X: ARRA Stimulus

**\*\*Key to Categorical Sources:**

23XX: Referendum Funds

**PURCHASING AGENDA ITEM**

School Board of Pinellas County, Florida

School Board Meeting of: **September 13, 2016**

**Bid No:** 17-060-045-PB

**Bid Title:** Motor Vehicle Batteries

**Original Bid No:** 16-060-526-PB

Recommend approval of this agenda item under the specific category checked below.

**Agenda Item Categories:**

- Lowest Responsive Bid
- Request for Proposal
- Reject Bids
- Piggy-Back Bid per 6A-1.012 (6)
- Sale of Property
- Revised Award \*
- Highest Point Score
- Re-Award (partial/whole) \*
- State Contract per 6A-1.012 (5)
- Renewal of Contract
- Contract/Bid Termination \*
- Contract Extension \* Term: \_\_\_\_\_
- Co-Op Bid
- Professional Services per FS 287.055
- Direct Negotiation per 6A-1.012 (14)
- Emergency Ratification \*

**Contract Period:** 09/13/2016 thru 09/05/2017  N/A - One Time Purchase

**Contract Value:** \$ 65,000.00

**Contract Type:**  Estimated Dollar Amount  Firm, Fixed Dollar Amount  Firm, Fixed Unit Prices  Firm, Fixed Fees or Discounts

**Renewal Options:**

No. of Terms Remaining	<input type="checkbox"/> Length of Each Term 6-months	<input type="checkbox"/> Length of Each Term - year	<input checked="" type="checkbox"/> None
------------------------	--	--	--

**\* Rationale/Reason**

Piggyback of Volusia County Bid #850 6762B-1 Automotive Batteries

Reason for Submittal to Board Under Separate Cover:

\_\_\_\_\_

Bidders Solicited: \_\_\_\_\_ Bids Received: \_\_\_\_\_ Late Bids: \_\_\_\_\_ Rejected Bids: \_\_\_\_\_  N/A - Bids Not Required

**Submitted By:** Linda M. Balcombe, CPPO, CPPB **For:** Vehicle Maintenance  
**Title:** Director, Purchasing Department

**Requested By:** Rick McBride **Buyer:** Jason O'Toole  
**Title:** Director, Transportation Department

**Recommended award by vendor as follows: (see attached)**

## **BATTERIES BY FISHER INC. (V-237)**

Provide and deliver Motor Vehicle Batteries on an as needed basis county-wide for the contract period per the Volusia County Florida Contract #850 6762B-1.

<b>Battery Description</b>	<b>Price</b>	<b>Unit</b>
58 Finish Line Battery	\$42.28	Each
75 Finish Line Battery	\$48.70	Each
78 Finish Line Battery	\$55.50	Each
36R Finish Line Battery	\$60.50	Each
65 Finish Line Battery	\$56.50	Each
34/78DT Finish Line Battery	\$58.50	Each
29DC Finish Line Battery	\$78.50	Each
4D Finish Line Battery	\$105.71	Each
4DLT Finish Line Battery	\$99.50	Each
24 Finish Line Battery	\$42.50	Each
MT64 Finish Line Battery	\$51.50	Each
34H Finish Line Battery	\$43.50	Each
34/60 Finish Line Battery	\$43.50	Each
34/72 Finish Line Battery	\$43.50	Each
MT34 Finish Line Battery	\$43.50	Each
MTP-H7 Finish Line Battery	\$94.50	Each
48 Finish Line Battery	\$51.24	Each
59 Finish Line Battery	\$57.50	Each
96 Finish Line Battery	\$62.50	Each
94R Finish Line Battery	\$94.50	Each
29M Finish Line Battery	\$76.50	Each
U6TL Finish Line Battery	\$187.22	Each

Note: A \$1.50 fee per battery is to be charged by the vendor in compliance with the Florida Clean Water Act.

**PURCHASING AGENDA ITEM**

School Board of Pinellas County, Florida

School Board Meeting of: **September 13, 2016**

**Bid No:** 17-968-052-PB

**Bid Title:** Playground Equipment, Surfacing, Installation & Repair

**Original Bid No:** N/A

Recommend approval of this agenda item under the specific category checked below.

**Agenda Item Categories:**

- Lowest Responsive Bid
- Request for Proposal
- Reject Bids
- Piggy-Back Bid per 6A-1.012 (6)
- Sale of Property
- Revised Award \*
- Highest Point Score
- Re-Award (partial/whole) \*
- State Contract per 6A-1.012 (5)
- Renewal of Contract
- Contract/Bid Termination \*
- Contract Extension \* Term: \_\_\_\_\_
- Co-Op Bid
- Professional Services per FS 287.055
- Direct Negotiation per 6A-1.012 (14)
- Emergency Ratification \*

**Contract Period:** thru  N/A - One Time Purchase

**Contract Value:** \$ 61,592.68

**Contract Type:**  Estimated Dollar Amount  Firm, Fixed Dollar Amount  Firm, Fixed Unit Prices  Firm, Fixed Fees or Discounts

<b>Renewal Options:</b>	No. of Terms Remaining	<input type="checkbox"/> Length of Each Term 6-months	<input type="checkbox"/> Length of Each Term - year	<input checked="" type="checkbox"/> None
-------------------------	------------------------	--	--	--

**\* Rationale/Reason**

Piggybacking Contract# SDOC -16-B-087-LH from Osceola County School District.

Reason for Submittal to Board Under Separate Cover:

\_\_\_\_\_

Bidders Solicited: \_\_\_ Bids Received: \_\_\_ Late Bids: \_\_\_ Rejected Bids: \_\_\_  N/A - Bids Not Required

**Submitted By:** Linda M. Balcombe, CPPO, CPPB **For:** Paul B. Stephens ESE School  
**Title:** Director, Purchasing Department

**Requested By:** Michael Hewett **Buyer:** Christine Roney  
**Title:** Director, Maintenance Department

**Recommended award by vendor as follows:**

**TOP LINE RECREATION, INC.**

Provide labor, materials and equipment to fabricate and erect a 45' x 80' x 12" feet mega span sunshade per plans and proposal submitted.

**PURCHASING AGENDA ITEM**

School Board of Pinellas County, Florida

School Board Meeting of: **September 13, 2016**

**Bid No:** 17-968-047-RN

**Bid Title:** Maintenance & Cleaning of Retention Ponds, Ditches & Swales

**Original Bid No:** 15-968-031

Recommend approval of this agenda item under the specific category checked below.

**Agenda Item Categories:**

- Lowest Responsive Bid
- Request for Proposal
- Reject Bids
- Piggy-Back Bid per 6A-1.012 (6)
- Sale of Property
- Revised Award \*
- Highest Point Score
- Re-Award (partial/whole) \*
- State Contract per 6A-1.012 (5)
- Renewal of Contract
- Contract/Bid Termination \*
- Contract Extension \* Term: \_\_\_\_\_
- Co-Op Bid
- Professional Services per FS 287.055
- Direct Negotiation per 6A-1.012 (14)
- Emergency Ratification \*

**Contract Period:** 09/23/16 thru 09/22/17  N/A - One Time Purchase

**Contract Value:** \$ 400,000.00

**Contract Type:**  Estimated Dollar Amount  Firm, Fixed Dollar Amount  Firm, Fixed Unit Prices  Firm, Fixed Fees or Discounts

**Renewal Options:**

No. of Terms Remaining	<input type="checkbox"/> Length of Each Term 6-months	<input type="checkbox"/> Length of Each Term - year	<input checked="" type="checkbox"/> None
------------------------	--	--	--

**\* Rationale/Reason**

Reason for Submittal to Board Under Separate Cover:

Bidders Solicited: \_\_\_ Bids Received: \_\_\_ Late Bids: \_\_\_ Rejected Bids: \_\_\_  N/A - Bids Not Required

**Submitted By:** Linda M. Balcombe, CPPO, CPPB **For:** County Wide  
**Title:** Director, Purchasing Department

**Requested By:** Michael Hewett **Buyer:** Christine Roney  
**Title:** Director, Maintenance Department

**Recommended award by vendor as follows: (see attached)**

**FLORIDA NATIVES NURSERY, INC.**

Furnishing all materials, labor, tools, equipment and supervision required to maintain and clean retention ponds, swales, drainage ditches and other storm water conveyances at various sites within the District.

**TABLE 1: Unit Cost**

<b>ITEM</b>	<b>EQUIPMENT ITEM</b>	<b>UNIT COST</b>
1	Menzi or Spyder with operator.	\$150.00
2	Slope Mower	\$100.00
3	4-Wheel Drive Mower	\$75.00
4	Line Trimmer	\$25.00
5	Dump Truck	\$70.00
6	Herbicide Application	\$50.00
7	MES Mitered End Section Cleanout	\$ 25.00
8	MES Mitered End Section repairs	\$ 60.00
9	Tree Removal (< 6")	\$ 65.00
10	Grading	\$ 125.00
11	General Site Cleaning	\$ 30.00
12	Vegetation Extraction	\$ 100.00
13	Emergency Response (Fixed Fee Additional Charge Per Event)	\$ 500.00

**TABLE 2: Additional owned equipment not listed in Table 1**

<b>ITEM</b>	<b>EQUIPMENT DESCRIPTION</b>	<b>UNIT PRICE PER HOUR</b>
14	Truxor	\$175.00
15	Gradall	\$125.00
16	Morooka track dump truck	\$100.00
17	Excavator w/ mower & mulcher	\$145.00
18	Excavator w/ bucket/thumb	\$125.00
19	Loader	\$120.00

**PURCHASING AGENDA ITEM**

School Board of Pinellas County, Florida

School Board Meeting of: **September 13, 2016**

**Bid No:** 17-405-030-RN

**Bid Title:** Petroleum Lubricants & Anti-Freeze

**Original Bid No:** 14-405-219

Recommend approval of this agenda item under the specific category checked below.

**Agenda Item Categories:**

- Lowest Responsive Bid
- Request for Proposal
- Reject Bids
- Piggy-Back Bid per 6A-1.012 (6)
- Sale of Property
- Revised Award \*
- Highest Point Score
- Re-Award (partial/whole) \*
- State Contract per 6A-1.012 (5)
- Renewal of Contract
- Contract/Bid Termination \*
- Contract Extension \* Term: \_\_\_\_\_
- Co-Op Bid
- Professional Services per FS 287.055
- Direct Negotiation per 6A-1.012 (14)
- Emergency Ratification \*

**Contract Period:** 09/26/16 thru 09/25/17  N/A - One Time Purchase

**Contract Value:** \$ 155,000.00

**Contract Type:**  Estimated Dollar Amount  Firm, Fixed Dollar Amount  Firm, Fixed Unit Prices  Firm, Fixed Fees or Discounts

**Renewal Options:**

No. of Terms Remaining	<input type="checkbox"/> Length of Each Term 6-months	<input type="checkbox"/> Length of Each Term - year	<input checked="" type="checkbox"/> None
------------------------	--	--	--

**\* Rationale/Reason**

\_\_\_\_\_

Reason for Submittal to Board Under Separate Cover:

\_\_\_\_\_

Bidders Solicited: \_\_\_\_\_ Bids Received: \_\_\_\_\_ Late Bids: \_\_\_\_\_ Rejected Bids: \_\_\_\_\_  N/A - Bids Not Required

**Submitted By:** Linda M. Balcombe, CPPO, CPPB **For:** Vehicle Maintenance Department  
**Title:** Director, Purchasing Department

**Requested By:** Rick McBride **Buyer:** Jason O'Toole  
**Title:** Director, Transportation Department

**Recommended award by vendor as follows: (see attached)**

Provide and deliver petroleum lubricants and anti-freeze, county wide, on an as needed basis in accordance with bid specifications. Prices are firm for the contract period. No drum deposits are required.

**PALMDALE OIL COMPANY, INC. (V-30705)**

**Category I – Petroleum Lubricants**

<b>Item Number</b>	<b>Description / Brand Bid</b>	<b>TERMS #</b>	<b>Unit of Measure</b>	<b>Unit Price</b>
1	Oil, Motor, 15W/40 (Total Rubia TIR 7900)	40541992	Bulk(Gallons)	\$6.91
2A	Oil, Motor, 30W (Total Rubia S 30)	40553592	Quart	\$2.80
2B	Oil, Motor, 40W (Total Rubia S 40)	40553593	Quart	\$2.80
2C	Oil, Motor, 15W40 (Total Rubia TIR 7900)	40553591	Quart	\$2.96
2D	Oil, Motor, 5W20 (Total Quartz 7000)	40553596	Quart	\$3.07
3	Grease, Multi-Purpose Tacky (Total Multis Complex ET Moly)	40541994	400 lb. Drum	\$919.99
4	Grease, Wheel Bearing	40541996	400 lb. Drum	\$863.99
5	Oil, Hydraulic	40541998	55-Gallon Drum	\$310.75
6A	Automatic Transmission Fluid, DEXRON III (Total Fluidmatic Syn NA)	40541993	55-Gallon Drum	\$721.05
6B	Automatic Transmission Fluid, Allison TranSynd or equal (BP Autran 295)	40543701	55-Gallon Drum	\$1,522.95
7	Gear Lubricant, EP, Multi-Purpose (Total Transmission MDL 85W140)	40541995	55-Gallon Drum	\$454.30

**BEST LINE OIL COMPANY**

**Category II – Anti-Freeze**

<b>Item Number</b>	<b>Description / Brand Bid</b>	<b>TERMS #</b>	<b>Unit of Measure</b>	<b>Unit Price</b>
8A	Extended Life 50/50 w/ Nitrate (Shell ELC 50/50)	40541988	55-Gallon Drum	\$412.46
8B	Extended Life, Dex Cool (Shell Dex Cool)	40541989	55-Gallon Drum	\$344.10
8C	Winter/Summer Coolant and Conditioner (Shell Shellzone)	40541991	55-Gallon Drum	\$396.57

**PURCHASING AGENDA ITEM**

School Board of Pinellas County, Florida

School Board Meeting of: **September 13, 2016**

**Bid No:** 17-365-008-RN

**Bid Title:** Floor Maintenance Machines

**Original Bid No:** 15-365-083

Recommend approval of this agenda item under the specific category checked below.

**Agenda Item Categories:**

- Lowest Responsive Bid
- Request for Proposal
- Reject Bids
- Piggy-Back Bid per 6A-1.012 (6)
- Sale of Property
- Revised Award \*
- Highest Point Score
- Re-Award (partial/whole) \*
- State Contract per 6A-1.012 (5)
- Renewal of Contract
- Contract/Bid Termination \*
- Contract Extension \* Term: \_\_\_\_\_
- Co-Op Bid
- Professional Services per FS 287.055
- Direct Negotiation per 6A-1.012 (14)
- Emergency Ratification \*

**Contract Period:** 09/22/16 thru 09/21/17  N/A - One Time Purchase

**Contract Value:** \$ 100,000.00

**Contract Type:**  Estimated Dollar Amount  Firm, Fixed Dollar Amount  Firm, Fixed Unit Prices  Firm, Fixed Fees or Discounts

**Renewal Options:**

No. of Terms Remaining	<input type="checkbox"/> Length of Each Term	<input checked="" type="checkbox"/> Length of Each Term	<input type="checkbox"/> None
1	6-months	1 - year	

**\* Rationale/Reason**

\_\_\_\_\_

Reason for Submittal to Board Under Separate Cover:

\_\_\_\_\_

Bidders Solicited: \_\_\_\_\_ Bids Received: \_\_\_\_\_ Late Bids: \_\_\_\_\_ Rejected Bids: \_\_\_\_\_  N/A - Bids Not Required

**Submitted By:** Linda M. Balcombe, CPPO, CPPB **For:** Maintenance Department  
**Title:** Director, Purchasing Department

**Requested By:** Michael Hewett **Buyer:** Jason O'Toole  
**Title:** Director, Maintenance Department

**Recommended award by vendor as follows: (see attached)**

Provide and deliver floor maintenance machines on an as needed basis, county wide, with firm net pricing for the contract period.

**GEM SUPPLY COMPANY, INC. (V-27093)**

**Category 1: Electric Scrubbers & Accessories**

<b>Terms Item Number</b>	<b>Description</b>	<b>Mfr. Part Number</b>	<b>Unit Price</b>
36500301	<b>Triple S Cougar</b> , 20" Scrubber with drive brush and shroud	SSS-86011	\$499.85
36500406	<b>Triple S Blackcat</b> , Wet/Dry vacuum	SSS-86040	\$432.57
36500302	Drive Brush, 20"	786720	\$79.47

**Category 2: Electric Burnishers & Miscellaneous Equipment**

<b>Terms Item Number</b>	<b>Description</b>	<b>Mfr. Part Number</b>	<b>Unit Price</b>
36500101	<b>Tornado</b> High Speed Burnisher, 20", 2000 rpm, w/flex pad driver	98482	\$633.65
36500521	<b>SSS Puma</b> High Velocity Air Mover, 3/4 hp, 3 speed, 9.5" fan diameter, with transport cart.	SSS-86022	\$223.33

**Category 3: Extractors & Accessories**

<b>Terms Item Number</b>	<b>Description</b>	<b>Mfr. Part Number</b>	<b>Unit Price</b>
36500203	<b>Tornado</b> Carpet Extractor, 13 gallon, including hose, wand, and extension cord	98250	\$887.55
36500213	<b>Tornado</b> Carpet Extractor, 20" Rinser and Dryer, Marathon 1200	98168	\$1758.74
36500505	<b>Tornado</b> Wand, 12" Deluxe	98397	\$244.15
36500511	<b>Tornado</b> 20' Vac/Pressure hose assembly, water & vacuum with quick disconnect fittings.	95567A	\$120.97

**Category 5: Commercial Vacuums**

<b>Terms Item Number</b>	<b>Description</b>	<b>Mfr. Part Number</b>	<b>Unit Price</b>
48531752	<b>Power-Flite</b> Vacuum Cleaner, 16" with VGI Beater Bar and zippered cloth bag.	PF757CEC	\$229.92

**Category 6: Back Pack Vacuums**

<b>Terms Item Number</b>	<b>Description</b>	<b>Mfr. Part Number</b>	<b>Unit Price</b>
36500524	<b>Tornado Pac Vac</b> , air comfort to include 2 ft.–6 ft. slinky hose (manufacturer part #J1005)	93012	\$237.41
36500517	<b>Hoover</b> , backpack vacuum with 1 ½” attachment kit hose assembly, wand and floor tools.	C2401	\$237.41

**Category 7: Propane Burnishers**

<b>Terms Item Number</b>	<b>Description</b>	<b>Mfr. Part Number</b>	<b>Unit Price</b>
36500507	<b>Aztec</b> Burnisher, 21” with engines as specified, including propane tank	07D-21-LR	\$2814.79
36500512	<b>Aztec</b> Burnisher, 27” with engines as specified, including propane tank	07D-27-LR	\$2915.39

**INTERLINE BRANDS dba SUPPLYWORKS (V- 22151)**

**Category 4: Mini Spotters**

<b>Terms Item Number</b>	<b>Description</b>	<b>Mfr. Part Number</b>	<b>Unit Price</b>
36500201	<b>Sandia</b> Extractor, Spot-Xtract, 3 gallon compact, with water hose INSIDE vacuum hose assembly	50-1000	\$399.43

**NIL-FISK-ADVANCE, Inc. (V-30303)**

**Category 9: Walk-Behind Scrubbers**

<b>Terms Item Number</b>	<b>Description</b>	<b>Mfr. Part Number</b>	<b>Unit Price</b>
36500529	<b>Focus II Boost L20</b> , 20” walk behind auto-scrubber with 114 ah AGM (maintenance free batteries) and an on-board charger.	05362A	\$4130.71

**No valid bids were submitted for Category 8 Restroom Cleaners. This item will be purchased on the open market utilizing quotes**

**PURCHASING AGENDA ITEM**

School Board of Pinellas County, Florida

School Board Meeting of: **September 13, 2016**

**Bid No:** 17-725-010-RN

**Bid Title:** Radios, Repeaters and Accessories for Portable, Mobile and Two-way Use

**Original Bid No:** 16-725-001

Recommend approval of this agenda item under the specific category checked below.

**Agenda Item Categories:**

- Lowest Responsive Bid
- Request for Proposal
- Reject Bids
- Piggy-Back Bid per 6A-1.012 (6)
- Sale of Property
- Revised Award \*
- Highest Point Score
- Re-Award (partial/whole) \*
- State Contract per 6A-1.012 (5)
- Renewal of Contract
- Contract/Bid Termination \*
- Contract Extension \* Term: \_\_\_\_\_
- Co-Op Bid
- Professional Services per FS 287.055
- Direct Negotiation per 6A-1.012 (14)
- Emergency Ratification \*

**Contract Period:** 09/22/16 thru 09/21/17  N/A - One Time Purchase

**Contract Value:** \$ 90,000.00

**Contract Type:**  Estimated Dollar Amount  Firm, Fixed Dollar Amount  Firm, Fixed Unit Prices  Firm, Fixed Fees or Discounts

**Renewal Options:**

No. of Terms Remaining	<input type="checkbox"/> Length of Each Term	<input checked="" type="checkbox"/> Length of Each Term	<input type="checkbox"/> None
1	6-months	1 - year	

**\* Rationale/Reason**

Reason for Submittal to Board Under Separate Cover:

Bidders Solicited: \_\_\_ Bids Received: \_\_\_ Late Bids: \_\_\_ Rejected Bids: \_\_\_  N/A - Bids Not Required

**Submitted By:** Linda M. Balcombe, CPPO, CPPB **For:** Maintenance Department  
**Title:** Director, Purchasing Department

**Requested By:** Michael Hewett **Buyer:** Jason O'Toole  
**Title:** Director, Maintenance Department

**Recommended award by vendor as follows: (see attached)**

**\*NOTE: ALL AWARDED VENDORS FOR GROUPS I, II, III, X & XI SHALL SUPPLY ANY SOFTWARE AND SOFTWARE UPGRADES ISSUED, AT NO ADDITIONAL COST TO THE PINELLAS COUNTY SCHOOL DISTRICT. \***

**Group I – Motorola Radios**

**RADIO-ONE COMMUNICATIONS SERVICE COMPANY (V-11138)**

<b>TERMS Number</b>	<b>Description</b>	<b>Manufacturer Part Number</b>	<b>Unit Price</b>
72500501	Radio, Portable VHF, 8 channel, 5 watt, dual band width, encode/decode, antennae, belt clip, with optional ( <i>1500 mAh</i> Li-Ion battery and rapid rate recharger) Motorola “ <b>Mag One</b> ” – <b>BPR40</b>	AAH84KDS8AA1AN	Not Renewed, get quotes
72500502	Radio, Portable UHF, 8 channel, 5 watt, dual band width, encode/decode, antennae, belt clip, with optional ( <i>1500 mAh</i> Li-Ion battery and rapid rate recharger) Motorola “ <b>Mag One</b> ” – <b>BPR40</b>	AAH84RCS8AA1AN	Not Renewed, get quotes
N/A	<b>Vendor Programming Charge</b> for any of the radios in group I	N/A	No Charge

**Group II – Kenwood Radios**

**BCI COMMUNICATIONS (V-22633)**

<b>TERMS Number</b>	<b>Description</b>	<b>Manufacturer Part Number</b>	<b>Unit Price</b>
72500205	Radio, Portable, <b>VHF</b> , 5 watt, dual bandwidth, 8 channel, standard charger, programmed, <b>TK2360NKP</b>	TK2360NKP	\$160.96
72500210	Radio, Portable, <b>UHF</b> , 4 watt, dual bandwidth, 8 channel, standard charger, programmed, <b>TK3360NKP</b>	TK3360NPK	\$241.44
N/A	<b>Vendor Programming Charge</b> for any of the radios in group II	N/A	NO CHARGE

**Group III – Hytera Radios**

**WILLIAMS COMMUNICATION, INC. (V-30440)**

<b>TERMS Number</b>	<b>Description</b>	<b>Manufacturer Part Number</b>	<b>Unit Price</b>
72500181	Radio, Portable, VHF, 16 channel, 5 watt, Dual bandwidth, encode/decode, antennae, belt clip, 1650 mAh Li-Ion, charger, <b>TC-508-V1</b>	TC-508-V2	\$145.87
72500182	Radio, Portable, UHF, 16 channel, 5 watt, Dual bandwidth, encode/decode, antennae, belt clip, 1650 mAh Li-Ion, charger, <b>TC-508-U1</b>	TC-508-U1	\$145.87
N/A	<b>Vendor Programming Charge</b> for any of the radios in group III	N/A	NO CHARGE

**Group IV – Motorola Batteries (O.E.M. only)**

**RADIO-ONE COMMUNICATIONS SERVICE COMPANY (V-11138)**

<b>TERMS Number</b>	<b>Description</b>	<b>Manufacturer Part Number</b>	<b>Unit Price</b>
TBD	Battery, Motorola BPR40, Li-Ion	PMNN4075	\$37.10
72500270	Battery, Motorola HT-750	HNN9008A	\$27.00
72500500	Battery, Motorola EX-500	JMNN4024B	\$47.00
72500518	Battery, Motorola XPR6550, Slim Li-Ion	PMMN4066	\$45.00
72500519	Battery, Motorola CP200XLS	NNTN4851A	\$30.00

**Group V – Generic (Non-O.E.M.) Batteries for Motorola Radios**

**TBA COMMUNICATIONS, INC. (V-14789)**

<b>TERMS Number</b>	<b>Description</b>	<b>Manufacturer Part Number</b>	<b>Unit Price</b>
TBD	Battery, Motorola BPR40, li-ion	4071	\$19.50
72500520	Battery, for Motorola HT-750 Radio	9008	\$20.00
72500521	Battery, for Motorola EX-500 Radio	4023	\$35.00
72500522	Battery, for Motorola XPR6550 Radio	4077	\$39.00
72500523	Battery, for Motorola CP200XLS Radio	4497LI	\$23.00

**Group VI – Kenwood Batteries (O.E.M. only)**  
**BCI COMMUNICATIONS (V-22633)**

TERMS Number	Description	Manufacturer Part Number	Unit Price
72500524	Battery, Kenwood for TK-2360, TK3360	KNB45L (2000 MaH)	\$50.30
72500525	Battery, Kenwood for TK-2140, TK3140	KNB45L (2000 MaH)	\$30.18

**Group VII – Generic (Non-O.E.M.) Batteries for Kenwood Radios**

**TBA COMMUNICATIONS, INC. (V-14789)**

TERMS Number	Description	Manufacturer Part Number	Unit Price
72500526	Battery, for Kenwood TK-2360, TK3360	5626	\$23.20
72500527	Battery, for Kenwood TK-2140, TK3140	5626	\$23.20

**Group VIII – Hytera Batteries (O.E.M. only)**

**WILLIAMS COMMUNICATION, INC. (V-30440)**

TERMS Number	Description	Manufacturer Part Number	Unit Price
72500528	Battery, Hytera for TC-508 (1650 mAh)	BL1719	\$40.02
72500529	Battery, Hytera for TC-508 (2400 mAh)	BL2407	\$58.49

**Group IX – Generic (Non-O.E.M.) batteries for Hytera Radios**

**TBA COMMUNICATIONS, INC. (V-14789)**

TERMS Number	Description	Manufacturer Part Number	Unit Price
72500530	Battery, for Hytera TC-508 (1650 mAh)	BL2003LI	\$24.25
72500531	Battery, for Hytera TC-508 (2400 mAh)	BL2003LI	\$24.25

**Note for groups X thru XII-** Repeater installation shall be in accordance with the NEC and any other applicable codes, as well as the requirements of the Pinellas County School Board's Division 16 electrical specifications and any further addendums that are in effect at the time of the repeater installation. **For Division 16 compliance information contact Dave Swafford at [swafford@pcsb.org](mailto:swafford@pcsb.org) , or 727-547-7100, Ext. 7198**

**Group X – Motorola Repeaters**

**TBA COMMUNICATIONS, INC. (V-14789)**

<b>TERMS Number</b>	<b>Description</b>	<b>Manufacturer Part Number</b>	<b>Unit Price</b>
72500507	XPR Mototrbo VHF Repeater, 25-45 watt	AAM27JQR9JA7BN	\$1,450.00
72500508	XPR Mototrbo UHF Repeater, 25-45 watt	AAM27QPR9JA7BN	\$1,675.00
N/A	PMLE 4476 Wall-mount Bracket	PLME4476	\$85.00
N/A	FCC License and Coordination Service	N/A	\$250.00
N/A	Programming Repeater	N/A	No Charge
N/A	Re-Programming for all existing radios to match new repeater	N/A	\$7.00 per radio
N/A	<b>Installation Labor</b>	N/A	\$65.00/hr
N/A	<b>Vendor Site Survey charge</b>	N/A	No Charge

**Group XI – Hytera Repeaters**

**WILLIAMS COMMUNICATION, INC. (V-30440)**

<b>TERMS Number</b>	<b>Description</b>	<b>Manufacturer Part Number</b>	<b>Unit Price</b>
72500532	Hytera RD982 VHF Repeater, 5-50 watt	RD982V-1-AN	\$1,063.30
72500533	Hytera RD982 UHF Repeater, 5-50 watt	RD982U-1-AN	\$1,063.30
N/A	FCC License and Coordination Service	N/A	\$251.50
N/A	Programming Repeater	N/A	NO CHARGE
N/A	Re-Programming for all existing radios to match new repeater	N/A	NO CHARGE
N/A	<b>Installation Labor</b>	N/A	\$704.20
N/A	<b>Vendor Site Survey Charge</b>	N/A	NO CHARGE

**Group XII – Repeaters Parts and Accessories**

**TBA COMMUNICATIONS, INC. (V-14789)**

<b>TERMS Number</b>	<b>Description</b>	<b>Manufacturer Part Number</b>	<b>Unit Price</b>
72500511	4.5-6.0 MHz split VHF Duplexer	MVHF	\$259.00
72500512	4.5-6.0 MHz split UHF Duplexer	MUHF	\$259.00
72500513	Omni VHF Antennae, 5db gain, 5 ft. length	BS150	\$175.00
72500514	Omni UHF Antennae, 5db gain, 5 ft. length	BS450	\$175.00
N/A	Wall-mount Bracket for Antennae	N/A	\$15.00
N/A	LMR400 Low loss Coaxial Transmission Line, approximate 50 ft. length	N/A	\$50.00 PER 50 FT. LENGTH
N/A	Type N connectors	N/A	\$5.00
N/A	Mast, 10 ft.	N/A	\$20.00
N/A	Wall Brackets for Mast	N/A	\$19.00
N/A	Polyphaser, Coaxial Lightning Arrestor	Polyphaser	\$59.00
N/A	Ground Clamp for Mast	N/A	\$25.00
N/A	#4 THWN green ground wire, 20 ft. length	N/A	\$30.00
N/A	Line kit for grounding antennae cable	N/A	\$15.50

**PURCHASING AGENDA ITEM for SOLE SOURCE COMMODITY and/or SERVICE**

School Board of Pinellas County, Florida

---

School Board Meeting of: **September 13, 2016**

---

**Bid File No:** 17-936-046-SS

**Bid File Title:** Sole Source Original  
Equipment Manufacturer  
(OEM) Service Agreement

**Contract Period:** 09/29/16 thru 09/28/17

N/A - One Time Purchase

**Contract Value:** \$ 245,000.00

**Contract Type:**  Estimated Dollar Amount     Firm, Fixed Dollar Amount     Firm, Fixed Unit Prices     Firm, Fixed Fees or Discounts

**\* Rationale/Reason**

These OEM's do not authorize third parties to provide certified parts and services on their respective brands of equipment.

**Submitted By:** Linda M. Balcombe, CPPO, CPPB    **For:** Maintenance Department  
**Title:** Director, Purchasing Department

**Requested By:** Michael Hewett    **Buyer:** Christine Roney  
**Title:** Director, Maintenance Department

---

---

**Recommended award by vendor as follows: (see attached)**

Provide all labor, parts and materials to perform routine and emergency repairs and upgrades on an *as needed* basis, county wide, per agreements.

**1. CARRIER CORPORATION (V-2612)**

- **ESTIMATED ANNUAL TOTAL: \$ 50,000.00**

<u>Labor Rates</u>	<u>Preferred Rate (Equipment over 25 tons)</u>	<u>Reciprocating Rate (Equipment under 25 tons)</u>
Regular Time	\$ 125.00/man hour	\$ 105.00/man hour
Overtime	\$175.00/man hour	\$140.00/man hour
Sundays/Holidays	\$195.00/man hour	\$185.00/man hour

List Price Parts Discount Multiplier: .90

**2. JOHNSON CONTROLS, INC. (V-1219)**

- **ESTIMATED ANNUAL TOTAL: \$ 50,000.00**

<u>Labor Rates</u>	<u>Mechanical Labor</u>	<u>Technical Labor</u>
Regular Time	\$ 91.00/man hour	\$111.00/man hour
Overtime	\$136.50/man hour	\$167.00/man hour
Sundays/Holidays	\$182.00/man hour	\$223.00/man hour

List Price Parts Discount Multiplier: 0.95 York Parts / .5 Johnson parts

Sub-Contractor: Cost multiplied by 1.25 mark-up

Mileage to jobsite for parts: 1.75 per mile Refrigerant/oil disposal recovery \$100 per invoice

No refrigerant work & labor >2hrs. \$ 40 per invoice, No refrigerant work & labor <2 hrs. \$15

**3. TRANE COMPANY (V-2319)**

- **ESTIMATED ANNUAL TOTAL: \$ 95,000.00**

<u>Labor Rates</u>	<u>Direct Expansion Equipment</u>	<u>Chillers and Applied Equipment</u>	<u>Building Automation System Service</u>
Regular Time	\$ 75.00/man hour	\$ 120.00/man hour	\$ 110.00/man hour
Overtime	\$125.00/man hour	\$180.00/man hour	\$175.00/ man hour
Holidays	\$170.00/man hour	\$240.00/man hour	\$ 220.00/man hour

List Price Parts Discount Multiplier: .95

**4. DAIKIN APPLIED (V-31793)**

- **ESTIMATED ANNUAL TOTAL: \$ 50,000.00**

**Labor Rates**

Regular Time	\$100.00/man hour
Overtime	\$150.00/man hour
Sundays/Holidays	\$200.00/man hour

List Price Parts Discount: 10% off list Mark-up on any other part 34%

**PURCHASING AGENDA ITEM for SOLE SOURCE COMMODITY and/or SERVICE**

School Board of Pinellas County, Florida

School Board Meeting of: **September 13, 2016**

**Bid File No:** 17-480-043-SS

**Bid File Title:** Sole Source Copyrighted Reading Materials

**Contract Period:** thru  N/A - One Time Purchase

**Contract Value:** \$ 175,560.00

**Contract Type:**  Estimated Dollar Amount  Firm, Fixed Dollar Amount  Firm, Fixed Unit Prices  Firm, Fixed Fees or Discounts

**\* Rationale/Reason**

The vendor holds the copyrights and the distribution rights to these materials. .

**Submitted By:** Linda M. Balcombe, CPPO, CPPB **For:** Elementary Language Arts and Reading Department

**Title:** Director, Purchasing Department

**Requested By:** Holly Slaughter **Buyer:** Clair Stapleton

**Title:** Elementary and Language Arts Specialist

**Recommended award by vendor as follows:**

**PIONEER VALLEY BOOKS V31609**

SKU	TITLE	QTY	EDUC. PRICE	DISCOUNT	TOTAL
LFP-Kinder-CP	Literacy Footprints Kindergarten Kit for the Classroom	77	\$2,850.00	20.00%	\$175,560.00
					<u>\$175,560.00</u>

**PURCHASING AGENDA ITEM for SOLE SOURCE COMMODITY and/or SERVICE**

School Board of Pinellas County, Florida

School Board Meeting of: **September 13, 2016**

**Bid File No:** 17-880-027-SS

**Bid File Title:** Sole Source Language Labs

**Contract Period:** thru  N/A - One Time Purchase

**Contract Value:** \$ 159,210.00

**Contract Type:**  Estimated Dollar Amount  Firm, Fixed Dollar Amount  Firm, Fixed Unit Prices  Firm, Fixed Fees or Discounts

**\* Rationale/Reason**

This vendor is the manufacturer of the Renaissance 2200 Language Lab System and is the only source for the purchase of the system as well as the only provider of warranty and after-warranty service.

**Submitted By:** Linda M. Balcombe, CPPO, CPPB

**For:** Largo High School  
Largo Middle School  
Thurgood Marshall  
Fundamental Middle  
School

**Title:** Director, Purchasing Department

**Requested By:** Pamela Benton

**Buyer:** Nancy Gaesser

**Title:** Specialist, PreK-12 World Languages

**Recommended award by vendor as follows: (see attached)**

**STEVENS LEARNING SYSTEMS INC.**

<b><u>QTY</u></b>	<b><u>DESCRIPTION</u></b>	<b><u>UNIT PRICE</u></b>	<b><u>TOTAL</u></b>
4 each	Renaissance 2200 System: Includes Instructor's Console with Equipment, Full- Class Digital Recording, Overhead Trays, Headsets and Electrical Wiring – Largo High School	26,535.00	106,140.00
2 each	Renaissance 2200 System: Includes Instructor's Console with Equipment, Full- Class Digital Recording, Overhead Trays, Headsets and Electrical Wiring – Largo Middle School, Thurgood Marshall Fundamental Middle School	26,535.00	53,070.00
<b>Total Price</b>			<u>\$159,210.00</u>

**\*Note:**

Customer will provide Laptop Computer and Overhead LCD Projector for each System purchased. Stevens Learning Systems Inc. will integrate the projectors into each System during installation.

**DETAILED EQUIPMENT LIST FOR PINELLAS COUNTY SCHOOLS**

**RENAISSANCE 2200 LANGUAGE LABORATORY SYSTEM 36 STUDENT POSITIONS**

---

<b><u>QTY</u></b>	<b><u>PART NO.</u></b>	<b><u>DESCRIPTION</u></b>
1 each	70503	Renaissance Console Desk
1 each	70076	Renaissance 2200 System Controller and SLSI Software
1 each	70405	Renaissance Full-Class Digital Recorder and Software
1 each	71607	Dell Dock Station for Laptop
1 each	71622	Flat Screen 19 inch Monitor
1 each	71616	Ceiling- Mount Bracket for LCD Projector
3 each	70030	Audio CD Program Source
1 each	71614	DVD Burner/CD-RW External Drive
1 each	71605	VCR/DVD Player Assembly
1 each	71600	Multimedia Computer Keyboard
1 each	71601	Optical Wheel Mouse
3 each	76412	Motorized Overhead Tray for Twelve (12) Students
40 each	70010	Teacher/Student Headset with Call Button, Volume Control and Boom Microphone

**Includes:**

Electrical Wiring for Language Lab Room, Freight, Installation and Teacher Training.

**PURCHASING AGENDA ITEM for SOLE SOURCE COMMODITY and/or SERVICE**

School Board of Pinellas County, Florida

**School Board Meeting of: September 13, 2016**

**Bid File No:** 17-480-055-SS

**Bid File Title:** Sole Source Curriculum & Training, AVID

**Contract Period:** 07/01/16 thru 06/30/17

N/A - One Time Purchase

**Contract Value:** \$ 138,400.00

**Contract Type:**  Estimated Dollar Amount  Firm, Fixed Dollar Amount  Firm, Fixed Unit Prices  Firm, Fixed Fees or Discounts

**\* Rationale/Reason**

This vendor is a non-profit educational corporation and the developer and sole distributor of the AVID programs.

**Submitted By:** Linda M. Balcombe, CPPO **For:** County Wide Schools  
**Title:** Director, Purchasing Department

**Requested By:** Judith Vigue **Buyer:** Mark Shuman, CPPO  
**Title:** Director Advanced Studies & Academic Excellence

**Recommended award by vendor as follows:**

**AVID CENTER V-22739**

<u>DESCRIPTION</u>	<u>QTY</u>	<u>UNIT PRICE</u>	<u>TOTAL</u>
AVID Licensing fees for all High Schools	19	2,325.00	44,175.00
AVID Licensing fees for all Middle School	16	2,325.00	37,200.00
AVID Licensing fees for 15 select Elementary Schools	15	2,325.00	34,875.00
AVID District Leadership Training	1	6,000.00	6,000.00
AVID Weekly Subscription for 34 select schools	34	425.00	14,450.00
AVID Weekly Subscription NEHS Model	1	0.00	0.00
Elementary Curriculum Package	2	775.00	1,550.00
Freight	1	150.00	150.00
<b>GRAND TOTAL:</b>			<u>\$138,400.00</u>

**PURCHASING AGENDA ITEM for SOLE SOURCE COMMODITY and/or SERVICE**

School Board of Pinellas County, Florida

---

School Board Meeting of: **September 13, 2016**

---

**Bid File No:** 17-396-034-SS

**Bid File Title:** Sole Source Test Scoring  
Forms & Machines

**Contract Period:** 09/14/16 thru 09/13/21  N/A - One Time Purchase

**Contract Value:** \$ 110,000.00

**Contract Type:**  Estimated Dollar Amount  Firm, Fixed Dollar Amount  Firm, Fixed Unit Prices  Firm, Fixed Fees or Discounts

**\* Rationale/Reason**

Scantron Corporation's Test Scoring Machines are currently installed in 39 of our Middle & High Schools. The majority of these schools have at least (2) Test Scoring Machines. These machines are free to our schools, with the purchase of the test scoring forms from Santron. It would be cost-prohibitive for another vendor to absorb the costs involved with shipping the machines back to Scantron. The 52% discount and free shipping of test score forms is also an advantage for us to re-award this Bid.

Prior to a recommendation being presented for approval by the board, an invitation to receive proposals for like or identical commodities and/or services was posted for 7 calendar days in the manner prescribed by SBR 6A-1.012 (12) (d) unless the specific purchase being recommended here qualified as "exempt" under another section of this rule. No other vendor proposals were received in response to this invitation.

**Submitted By:** Linda M. Balcombe, CPPO, CPPB **For:** County-Wide  
**Title:** Director, Purchasing Department

**Requested By:** Linda M. Balcombe, CPPO, CPPB **Buyer:** Mary Ann Smith  
**Title:** Director, Purchasing Department

---

**Recommended award by vendor as follows: (see attached)**

**SCANTRON CORPORATION**

***Test Scoring Forms***

Provide and deliver ALL Test Scoring Forms at a **52%** discount from retail pricing for use on vendor owned machines during the contract period. The most common Test Scoring Forms used in this district are located at the Warehouse Department. The Test Scoring Forms are:

<b>888P+ FORM DESCRIPTIONS (Most commonly purchased Test Scoring Forms for the 888P+)</b>	<b>Quantity Per Package</b>	<b>TERMS ITEM NO (PCSB INFO ONLY)</b>	<b>Storage Location:</b>
<b>Test Form: 815-E Quiz Strip Single Sided</b>	500 sheets	39698304	Warehouse Department
<b>Test Form: 882-E Alpha-Multi Test Answer Sheet</b>	500 sheets	39698300	Warehouse Department
<b>Test Form: 882-N-E Numeric Answer Sheet</b>	500 sheets	39698301	Warehouse Department
<b>Test Form: 884-E Alpha Multi Test Answer Sheet</b>	500 sheets	39698303	Warehouse Department

<b>SCORE FORM DESCRIPTIONS (Most commonly purchased Test Scoring Forms for SCORE Machines)</b>	<b>Quantity Per Package</b>	<b>TERMS ITEM NO (PCSB INFO ONLY)</b>	<b>Storage Location:</b>
<b>Test Form: 982-E-100, 2 Sided, 100 Questions, 5 Response Choices (A-E), Subjective Scoring Area, Includes POS Bar Code</b>	500 sheets	39698298	Warehouse Department
<b>Test Form: 984-E-200, 2 Sided, 200 Questions, 5 Response Choices (A-E), Subjective Scoring Area</b>	500 sheets	39698299	Warehouse Department

The SCORE scanner will allow you to continue to use the same 888P+ forms; however the new SCORE forms above will allow you to take advantage of additional features of the SCORE scanner.

***Test Scoring Loaner Machines***

Provide and deliver ALL Test Scoring Machines **AT NO COST** to Pinellas County School Departments, Schools and Facilities as needed. Machines loaned will be the new “SCORE” models. Schools/Departments & Facilities that have the 888P+ machines will continue to receive service and maintenance. In addition to providing loaner machines to Pinellas County Schools, the vendor shall provide the following free services in support of the Vendor Loaner Machines:

- ✓ Free Loaner Machines: The Scantron 888P+ is being phased out with the newer SCORE Model, (Delivered within 5 to 7 days from Department, Schools or Facility request), Free Delivery.

- ✓ To request a Scantron SCORE loaner machine call: 1-800-722-6876 ext:7466, Bonnie Stoeve , identify yourself and school location and Bid #17-396-034-SS. Email: [Bonnie\\_stoeve@scantron.com](mailto:Bonnie_stoeve@scantron.com) and cc [customer\\_service@scantron.com](mailto:customer_service@scantron.com)
- ✓ Service & Maintenance (Call Scantron Service Group at: 1-800-824-2023), Identify your site and the machine number. All loaned scanner Models, 888P+ and SCORE are serviced or replaced at no cost. Software and firmware updates for the SCORE scanner are handled by the user. Telephone assistance is available to assist with updates. Schools, Departments & Facilities that have the 888P+ scanner should contact Scantron with any service/maintenance needs.
- ✓ Ink Replacements: Scantron will continue to provide free ink replacements for the 888P+ scanners that are currently on loan within our district. The SCORE scanner will initially arrive with 2 ink cartridges. Since these cartridges do not use the same proprietary ink, they will not be able to extend the free ink replacements for the SCORE scanners.
- ✓ Continued recorded webinar training for the users of the 888P+ scanners and telephone assistance when needed. The new SCORE scanners will have a new easy to use training website, [www.scantronscore.com](http://www.scantronscore.com) available to everyone with internet access. Teachers can access the training documents and videos as needed.
- ✓ Freight: Scantron will waive freight charges and the \$10.00 handling fee on the following orders: loaned SCORE scanners, SCORE scanner ink replacements, and all forms specifically listed within this bid.

### ***Purchase of Test Scoring Loaner Machines***

Departments, Schools and Facilities that would like to purchase the SCORE machine from Scantron Corporation can do so at a 25% off retail pricing. The purchase price of the SCORE scanner includes a 90 day depot warranty. You will have the option to purchase a maintenance agreement for onsite or enhanced depot maintenance, whichever is available for your service area.

### ***Other Test Scoring Forms (Not listed above)***

Departments, Schools and Facilities that require Test Scoring Forms NOT LISTED above should contact Scantron Corporation at 800-722-6876 for Test Form Number and retail price for which you would apply the 52% discount for your net Pinellas County Schools price. Please reference our Customer # 200262592.